



## PROJECT MANAGEMENT & ADVISORY

### Capability Statement – Agribusiness

Asset Acquisition | Asset Related Studies |  
Asset Production Improvement

# OUR SERVICES

Siecap is a specialist agribusiness advisory and project management firm offering a full range of corporate and operational services aimed at assisting family corporates, large and small organisations, professional services firms and investment houses in: Asset Acquisition, Asset Related Studies, and Asset Production Improvement.

Our priority is ensuring our services are tailored to the size, nature and culture of our clients aligning our support with the overall strategic imperatives of their organisations.

We provide our advisory services across all areas of the agribusiness spectrum particularly beef cattle and sheep production, irrigated, dryland farming and horticulture crops.

## OUR EXPERIENCE

Our team has worked for several prominent projects, aggregations, family corporates and organisations across Australia and internationally.



### ASSET ACQUISITION

- Capital acquisition
- Operational due diligence
- Acquisition related support



### ASSET RELATED STUDIES

- Feasibility & capital studies
- Expansion related studies
- Business cases
- Economic modelling



### ASSET PRODUCTION IMPROVEMENT

- Production enhancement
- Cost reduction
- Supply chain optimisation



#### BEEF CATTLE DUE DILIGENCE

Siecap team members conducted due diligence on various beef cattle property aggregations in the Central Highlands & Western regions of QLD for a large unlisted corporation. This led to the successful acquisition of a selection of properties and further resulted in the engagement to facilitate the ongoing financial management of the business.



#### IRRIGATED COTTON DEVELOPMENT

Establishment of a successful asset acquisition strategy by Siecap team members, facilitated the expansion and development of a large scale irrigated cotton operation for a NSW based corporation. In conjunction, the formulation and execution of detailed investment and operational strategies across irrigated & dryland farming industries was performed targeting profitability, capital growth and risk minimisation.



#### EXPORT LAMB DEVELOPMENT & EQUITY FINANCE

Siecap team members assisted in the expansion & development of a large scale lamb production operation for a QLD based corporation. The objective of the proposal was to take advantage of the proposed export freight facility in Toowoomba. Complex financial plans were formulated based on extensive modelling and equity partners were successfully secured to facilitate this process.



JOHN STORIE Senior Advisor – Agribusiness  
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John is an agribusiness expert in asset acquisition & portfolio management, targeting efficiencies through innovation and streamlined operations. With over 30 years' experience he has worked across a wide range of agricultural mergers and acquisitions, refinance proposals and development projects either as lead advisor or negotiator for corporate clients. John's expertise is backed by hands-on property management of large scale aggregations and formal qualifications in Applied Finance, Accounting & Risk Management.

#### CONTACT

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