

**SUPPLY CHAIN
PROJECT
MANAGEMENT
& ADVISORY
SERVICES**

Capability Statement

Project Development | Project Delivery |
Supply Chain & Logistics | Procurement |
Cost & Performance Optimisation

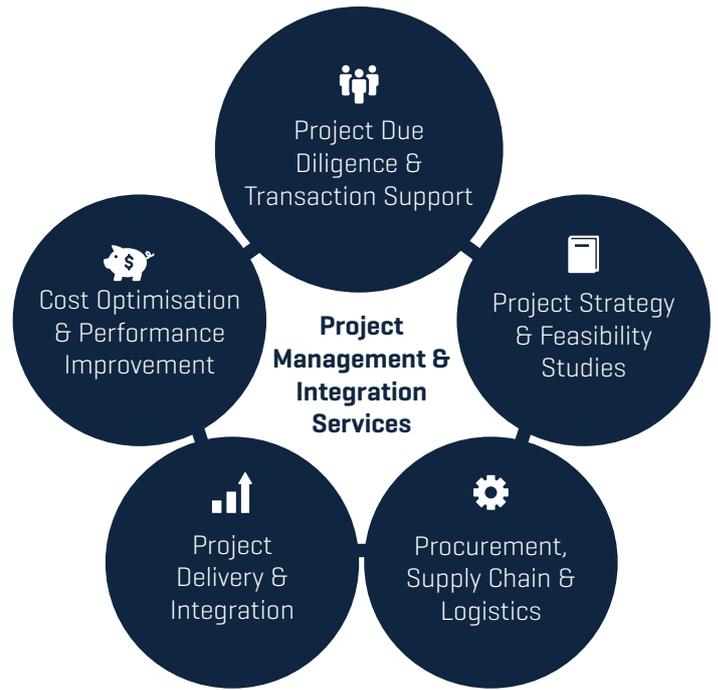
OUR SERVICES

Formed in 2007, Siecap is a specialist project management and advisory firm providing a full range of corporate, capital project and operational services which assist clients optimise cost, increase performance and manage risk.

We provide complete 'cradle to grave' solutions - from concept to definitive feasibility, through to operations readiness and productivity improvement.

Our priority is ensuring our services are tailored to the size, nature and culture of our clients.

Our advisory deliverables include an actionable set of recommendations which complement our implementation and project management delivery capabilities.



OUR EXPERIENCE

Our team has worked for a number of prominent projects and organisations across Australia and internationally. This experience is leveraged in partnering closely with our clients to produce realistic and sustainable solutions that improve bottom-line results through rapid implementation.



OUR COMMITMENT

We are client and outcome focused. Our clients benefit from:

1. A culture of listening and solving problems
2. Our knowledge, tool sets and frameworks
3. Flexible resourcing and services that guarantee cost-effective results
4. Focus on creating and capturing sustainable value
5. Governance and sustained performance integration

We specialise in providing customised supply chain related services for projects and organisations of all scale and complexity, from strategy to execution.

We listen first and serve our clients through the implementation of relevant, value-adding and cost-effective solutions that increase organisational effectiveness.

FOCUSED SERVICE OFFERING

We have broad and in depth supply chain, logistics and procurement capability and our team has a solid understanding of the strategic and operational implications associated with the development, optimisation and transformation of supply chains.

Supply Chain Strategy & Logistics Network Design: Optimisation of customer service requirements, supply chain costs and capital employed by designing a fit for purpose strategy for the logistics network.

Supply Chain Planning & Inventory Management: Establishment of inventory optimisation and integrated planning processes, systems and policies considering demand, supply and product inputs to maximise the key elements of service, margin, working capital and revenue.

Supply Chain Cost and Performance Improvement: Assessment of the current state supply chain across infrastructure, process, productivity, capability, risk and cost to serve in order to design, implement and embed sustainable logistics, warehousing and inventory improvements.

Sourcing, Procurement and Spend Management: Development and management of sustainable product and services procurement and sourcing principles that enable the lowest total costs, governed by best practice category management and supplier relationship management structures.

RELEVANT INDUSTRIES

 Automotive & Aviation

 Energy, Mining & Resources

 Industrial & Manufacturing

 Utilities & Infrastructure

 Government

 Pharmaceutical & Health Care

 Retail, Wholesale & Consumer Goods

 Real Estate & Construction

CASE STUDIES

01. Supply Chain Design & Infrastructure Studies



Mercedes-Benz

Mercedes Benz Australia engaged Siecap to provide advice to support the development of a logistics network strategy for parts distribution to its dealer network in Australia. This strategy needed to support the business objectives of Best Brand, Best Product and Best Customer Interaction as well as meet Mercedes Benz's future business needs.

02. Supply Chain Planning & Inventory Management



Anglo American is transforming to an asset back optimisation trading organisation, and Siecap has been engaged to design, develop and support the implementation of best practice processes for pit-to-port integrated planning across the thermal coal business in South Africa.

03. Supply Chain & Logistics Operational Improvement



CALTEX

Siecap provided Caltex Australia with project management services to lead the demerger of the ALMC Joint Venture between Caltex and BP Lubricants. This included governance activities and the establishment of new processes, policies, business rules, systems, tools, organisation structure and performance management metrics.

04. Sourcing, Procurement & Spend Management



Due to unprecedented growth, AGL New Energy was looking to outsource the provision of warehousing, international inbound freight and domestic distribution services and asked Siecap to manage the end-to-end warehousing and freight tender process.

SENIOR TEAM



David Irvine

Chief Executive Officer

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David has over 20 years' technical experience as a business improvement and supply chain expert, providing innovative solutions to help minimise costs and increase project infrastructure efficiencies. His technical qualifications include engineering and design solutions for large, complex projects from detailed design, board level approval and full implementation.



Paul Mulder

Director

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With over 20 years leadership experience Paul provides strategic advice to clients at all project and operational stages. Paul leverages senior management experience from roles such as Group Managing Director of Hancock Coal and Infrastructure and Head of Supply for BHP Iron Ore where he was entirely responsible for the development of more than \$20B of major projects and operations.



Tim Crossley

Advisory Board Member

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Tim is the former President and Chief Operating Officer with BHP Billiton's West Australian Iron Ore business. He was COO of ASX-listed Gloucester Coal and most recently Executive Chairman of Trans Tasman Resources in New Zealand. Tim has extensive experience in managing large complex operations with a focus on identifying innovation and improvement opportunities.



William Darbshire

Senior Advisor - Health

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William is widely regarded as one of the most experienced corporate services professionals in Australia's healthcare sector. He has a significant record of achievement in leading and managing large, complex and geographically spread healthcare organisations in both the NFP/NGO and private sectors. William has 12 years' experience as a CEO and many more as an executive director, operating across the Australian health system.



Geoffrey Knowles

Advisory Director - Melbourne

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Geoffrey brings more than 20 years' experience in the process improvement and supply chain fields, covering a broad range of experience across industry sectors and verticals. Geoffrey has completed process improvement for organisations such as National Australia Bank, Mercedes, Qantas, Toyota and Ergon Energy.



Daren Ng

Associate Director

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Daren has over 10 years' working experience as a financial analyst and economist with strong quantitative and modelling skills. Daren has worked alongside senior management and finance teams in various organisations across mining & resources, oil & gas, rail, ports, property development, retail and local government, utilising his skills to assist in business decision making.



Richard Mulder

Project Management & Integration

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Richard has over 20 years' experience in project and safety management across a wide variety of industry sectors. He has successfully led a wide variety of transformation, capital projects and consulting engagements in Australia and overseas, and has worked with Singtel Optus, BHP, Lion Ore, Barrick Gold, Caltex, Celamin as well as the federal government in safety and audit.

OUR CULTURE

Our culture is built on respecting the relationships with our people, clients and partners, innovating, improving and adding value wherever possible, leading ourselves and operating with integrity in everything we do.

OUR VALUES

Respect:

We will respect and value all relationships, we work together, we remain flexible, we listen and strive to understand and serve our clients.

Innovation:

We are resourceful. We solve problems, adapt, develop and continually improve.

Leadership:

We initiate. We constantly look to add value, take responsibility and are open and accountable.

Integrity:

We commit. We keep our word, deliver results, and are professional and ethical.

CONTACT

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